

A GUIDE FOR FACILITIES DIRECTORS

# LOSING MONEY ON FACILITY USE?

**What isn't tracked doesn't get billed.**

Every after-hours event has a cost — custodial overtime, utilities, supplies, and facility wear — whether it's tracked or not.



## REALITY TODAY



**8–16+**  
calendars across  
buildings and teams



**The space was used**

Events happen across facilities and staff make it possible.



**The cost was real**

Custodial, utilities, and supplies all add up.



**The revenue is gone**

Without tracking and recovery, costs are absorbed by the district.

**“ You're not trying to make money.**

**You're trying to cover costs you didn't even know you were absorbing. ”**

— John Kangas, Former District Facility Manager

## A SIMPLE FRAMEWORK FOR FACILITY COST RECOVERY

**1**

**CENTRALIZE  
ALL REQUESTS**

One system for all approvals.

**2**

**TRACK  
ACTUAL USAGE**

Capture what actually happened — not just what was scheduled.

**3**

**STANDARDIZE  
USAGE FEES**

Create consistent rates across facilities, events, and groups.

**4**

**RECOVER  
HIDDEN COSTS**

Request payment to cover indirectly missed billing and gaps.

Ready to make cost recovery automatic?  
Recover what's already happening.

**Request a Demo →**